



Get Ahead of the Crowd

By:Henry Martin

Elite Capital’s flexible solutions to international financing



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Numerous new companies emerge in the global markets and operate in the fields of banking and finance. However their existence and continuity depend on their ability to provide investment and financing solutions, given the present situation of the deteriorating global economy and cut-throat competition among the major nations. The ability to provide solutions that take the relevant factors into account is critical to the short and medium-term development and survival of such companies.

Amid the economic turbulence we see around us, Elite Capital & Co. Limited emerged in 2012 in the world of economics and money in a new creative way with a mission to provide flexible and innovative financing solutions that challenge the abilities of giant global banks in the field of financing commercial, economic, infrastructure and sustained development projects.

From its inception to the year 2015, Elite Capital & Co. maintained a remarkable and steady progress, and is an icon of contemporary business. The following is a brief overview of its innovative solutions.

Aim

The aim of Elite Capital & Co. Limited is to facilitate the commencement and completion of Infrastructure projects, stimulate economy, create employment and combat poverty.



Types of Project

Elite Capital & Co services are suitable for all types of Infrastructure Projects in either Greenfield (Pre Operations Stage) or Brownfield (Operations Stage) including but not limited to Sea Ports, Airports, Railway, Bridges, Roads and Highways, Water and Sanitation Utilities, Energy, Communications, Hospitals, Schools and Social Infrastructure etc. This includes other projects or activities that impact positively on the relevant country’s basic infrastructure including the manufacturing of components used in infrastructure (such as cement and steel) and infrastructure associated with mining and agribusiness.

Size of Project

Minimum of USD 10M (United States Dollars Ten Million) and upwards.

Loan to Value

Up to 100% of project financing required.

Term

Up to 15 years for the design, build and finance component and up to 30 years for the ongoing operation component.

Operation

Projects can be either BOOT (Build, Own, Operate, Transfer) BOO (Build Own Operate), BOT (Build Own Transfer), BTO (Build, Transfer, Own), BT (Build Transfer), BLT (Build, Lease, Transfer), BRT (Build, Rent, Transfer) or PPP (Public Private Partnership).

Locations

All countries can be considered. Countries currently engaged in war or politically unstable environments or sanctioned countries will not be suitable. All projects must adhere to local and international environmental, health, safety and social standards as required.

Suitable for

Privately held projects, Public & Private Infrastructure Operators, National & Local Governments, NGOs and Financial Institutions.

Funding Collateral

Commercial Bank Instruments; Bank Guarantees, Bonds, Medium Term Notes, or other Bank Debt Instruments issued by banks rated ‘BB+’ or better, but this can be reviewed on a case-by-case basis.

Sovereign Guarantee; Elite Capital & Co. Limited is able to facilitate funding for Government and Infrastructure Projects against a Sovereign Guarantee subject to the Sovereign Guarantee being ratified by the relevant authorities and departments, namely the Central Bank and Ministry of Finance in the respective countries. In some cases the Sovereign Guarantee may need to be confirmed by a Commercial Bank.

Resource Guarantee; The option is available to fund projects against a Resource Guarantee such as an Oil Guarantee or any other significant and valuable minerals or resources that the country has may also be considered.

Promissory Notes; Corporate Promissory Notes endorsed by a commercial bank can be useful if the project has bankable assets that can be used for leverage financing.

However, the largest consulting firms (such and Ernst and Young, PwC, etc) have the specialist’s required for infrastructure projects. Elite Capital & Co. has the advantage of being more flexible in bringing solutions to these projects, as they have a flat management structure and can therefore be more efficient in providing solutions.

Most importantly, Elite Capital & Co. has access to finance for such projects, which in today’s financial climate is the company’s “Ace card”.

Elite Capital & Co.’s financing solutions are a serious challenge to conventional and Islamic financing solutions that we have seen in the world markets during the past few years. This makes the company, with its new solutions, one of the global economy’s most prominent players and a new generation of companies that provide sources of funding have replaced banks in this sector without competition. ●

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